# SERVICE METHODOLOGY (400 points)

Question 1:

Provide a detailed description of your firm’s methodology with General Services listed in the Scope of Work of this solicitation.

Question 2:

Provide a detailed description of your firm’s methodology with Funding Applications and Project Financial Analysis as listed in the Scope of Work of this solicitation.

Question 3:

Provide a detailed description of your firm’s methodology with Housing Acquisition, Disposition or Refinance Strategies as listed in the Scope of Work of this solicitation.

Question 4:

Provide a detailed description of your firm’s methodology with HUD and Other Submissions as listed in the Scope of Work of this solicitation.

Question 5:

Provide a detailed description of your firm’s methodology with Additional Process Support And Tasks as listed in the Scope of Work of this solicitation.

Question 6 :

Provide a detailed description of your firm’s methodology with Provide a detailed description of your firm’s methodology with Other Development Related Assistance as listed in the Scope of Work of this solicitation.

# ORGANIZATIONAL CAPACITY (300 points)

Question 1:

Submit a summary of the organization, including the Mission Statement and experience in providing the proposed services broken out by General Services, Funding Applications and Project Financial Analysis, Housing Acquisition, Disposition or Refinance Strategies, HUD Related Support, Additional Process Support and Tasks, and Other Development Related Assistance including number of years’ experience with each.

Question 2:

How long has your firm been in business?

Question 3:

Has your firm ever been debarred or had a contract terminated for poor performance?

Question 4:

Submit resumes for all key personnel who will be working on the services provided in this Scope of Work and a narrative describing the team’s experience working together on the services provided in this Scope of Work.

Question 5:

Please describe your firm/team’s plan for communication with HUD and other governmental partners.

Question 6:

Please provide example Transformation Plans, community engagement plans, and other community plans to demonstrate your method of approach and your firm/team’s ability to effectively complete all tasks outlined in the Scope of Work.