

ADDENDUM #2

(please sign and return with the submittal)

VENDOR'S INQUIRIES AND CITY'S RESPONSES

No.	Question	Answer
1.	We are curious if our vehicles and trailers are a good fit for the rfq. Our vehicles are small and maneuverable, recharge in 45 minutes. And tow 1000lbs. We build custom purpose built trailers as well.	For answers regarding the suitability of specific products, please reference the complete solicitation and any addenda available at https://solicitations.phoenix.gov . See Solicitation Scope of Work Section 3.2 – Product Categories [pp. 18-19].
2.	Where would I be able to find out what specific items the RFQ is requesting?	The City is not soliciting a list of specific items. See Scope of Work Section 3.2 – Product Categories [pp. 18-19] for the list of product categories being sought. If you wish to submit one or more product lines for consideration please submit a response to the solicitation by March 20, 2024 at 1:00 pm.
3.	We currently hold an [REDACTED] contract for off-road vehicle and would like to offer the same or similar selection of vehicles to the City of Phoenix. The product offered would fall under section 3.2 rows, I and M. Does the section on vehicle equipment requirements apply?	Solicitation Scope of Work Section 3.3 – Specific Equipment Requirements, including 3.3F - Vehicle Equipment Requirements [pp. 19-21], applies to the extent that such equipment is reasonably applicable to the product in question.
4.	Is there an option to offer the equipment itself and not onsite labor or training?	No. These are requirements under Scope of Work Section 3.5 – Training [pp. 22-26], and Special Terms and Conditions Section 6.21 – Single Source for Warranty Work [p. 47].
5.	What is the difference between all discounts? Product, Parts, and Customization?	<p>Product discount pertains to the manufacturer product line. See Special Terms and Conditions Section 6.6 – Discount from Published Catalogs/Price List [pp. 44-45].</p> <p>Parts discount pertains to all manufacturer lines of parts and accessories related to product offerings. See Special Terms and Conditions Section 6.31 – Replacement Part Availability [p. 49], and 6.54 – Additional Replacement and Repair Parts [p. 56].</p> <p>Customization discount pertains to discount off overall cost parts and labor required for customization of product offerings by</p>

		manufacturer. See Scope of Work Section 3.1M [pp. 17-18].
6.	So on submitting the pricing proposal for example on chainsaws when there are several models to pick from do we have to list all the models out (list each item #)	The Pricing Proposal Document requests discount by manufacturer product line, not by specific product. The item number column pertains to a manufacturer not specific part number. Provide Catalogs and/or Price lists with your submittal. See Submittals Section 9 [pp. 69-70] and Special Terms and Conditions Section 6.6 – Discounts off Published Catalogs/Price Lists [pp. 44-45].
7.	And then are we just listing the % off that we are offering from the retail price (customization discount)? I don't see a place we list the retail pricing which that pricing changed in April for the manufacturing.	The Pricing Proposal Document asks for identification of the percent discount off the list price for each manufacturer. Do not list the retail price in the submittal. Provide Catalogs and/or Price lists with your submittal. See Submittals Section 9 [pp. 69-70] and Special Terms and Conditions Section 6.6 – Discounts off Published Catalogs/Price Lists [pp. 44-45].
8.	For parts for these items if they would have to listed out would be over a thousand parts to list out every part each item would need. And then put the % of discount we would give.	The Pricing Proposal Document requests discount by manufacturer product line for parts, not each specific part. The item number column pertains to a manufacturer, not specific part number. Provide Catalogs and/or Price lists with your submittal. See Submittals Section 9 [pp. 69-70] and Special Terms and Conditions Section 6.6 – Discounts off Published Catalogs/Price Lists [pp. 44-45].
9.	On site labor? Would that be here at our location? And are we require to have after hours repairs to be considered?	Reference Special Terms and Conditions Section 6.21 – Single Source for Warranty Work [p. 47]: Contractor shall be fully responsible for all warranty work. In addition, Contractor shall have or establish a single local Phoenix source that will accomplish or coordinate any necessary warranty work. Contractor shall respond to requests for repairs within 24 hours after a verbal request by the City.
10.	Do you have specifications for each machine type (skid steer, tractor loader, etc.) you'd like the machine pricing to be based on, or are you just looking more for a price catalog?	The City is not soliciting a list of specific items and therefore does not have specs for each machine type. See Scope of Work Section 3.2 – Product Categories [pp. 18-19] for the list of product categories being sought. Please submit

		for one or more product lines you would like to offer.
11.	Is this a fixed price contract, or a not to exceed price structure contract?	Prices are fixed for the first year and increases will be considered thereafter. Discount percentage is firm and fixed for the life of the contract. See Special Terms & Conditions Section 6.5 – Price and Section 6.6A – Discounts from Published Catalogs/Price Lists [pp. 44-45].

The balance of the specifications and instructions remain the same. Bidder must acknowledge receipt and acceptance of this addendum by signing below and returning the entire addendum with the bid or proposal submittal.

Name of Company: _____

Address: _____

Authorized Signature: _____

Print Name and Title: _____