



Date: May 31, 2024

Phoenix Convention Center

Solicitation No: IFB PCC-24-0334

Title: Stage Risers, Stages and Dance Floors

Addendum No. 2

Proposal Submittal Deadline: July 3, 2024 12:00 p.m. Phoenix Local Time

Phoenix Convention Center Department
Attn: Tracy Reuer, Senior Buyer
100 North 3rd Street, Level 2A
Phoenix, Arizona 85004-2231

Proposers must acknowledge receipt and acceptance of this addendum by signing and returning this page with their proposal submittal.

Company Name: _____

Company Address: _____

Authorized Signature: _____

Print Name and Title: _____

Q1. I have a couple of questions. I wanted to verify that this bid is for the stages itself and not actual daily install or setup and tear down. We can provide the best pricing on the products being bid on and even initial installation but not event specific setups.

A1. The solicitation is for stage risers, stages, and dance floors only; it does not include daily installation, setup, or teardown services. The hourly labor rate is for training purposes only (initial installation).

Submittal Section Page one:

The pricing proposal in the submittals is deleted in its entirety and replaced with the following revised pricing proposal.

See following page for revised pricing proposal.



PRICING PROPOSAL

IFB PCC-24-0334 Stage Risers, Stages and Dance Floor

Bids will be evaluated on discount percentage only.

This will be a multi awarded contract to the lowest bidder of each group

Group A: Stage Risers

| Item | Discount % | |
|--------------------------|------------|------------|
| Wenger | | |
| Item | U.O.M | Unit Price |
| Training (Initial Setup) | HR | \$ - |

Group B: Stages

| Item | Discount % | |
|--------------------------|------------|------------|
| Sico | | |
| Item | U.O.M | Unit Price |
| Training (Initial Setup) | HR | \$ - |

Group C: Dance Floors

| Item | Discount % | |
|--------------------------------|------------|------------|
| Wenger | | |
| StageRight | | |
| RATstands | | |
| Stage Concepts | | |
| Sightline Commercial Solutions | | |
| Sico | | |
| Item | U.O.M | Unit Price |
| Training (Initial Setup) | HR | \$ - |

Note: Prices offered shall not include applicable state and local taxes. The City will pay all applicable taxes. For the purposes of determining the lowest cost, the City will not take tax into consideration. Taxes must be listed as a separate item on all invoices.