

ADDENDUM 3

(Please sign at the bottom and return with the submittals.)

CHANGES:

Change **FROM**, Section 7.2, Price, “All prices submitted shall be firm and fixed for the initial **one year** of the contract.”

Change **TO**, Section 7.2, Price, “All prices submitted shall be firm and fixed for the initial **six months** of the contract.”

The remaining information in that section shall remain the same.

QUESTIONS AND ANSWERS:

Note: Spelling, grammar, and punctuation of the questions are shown exactly as submitted by the potential respondents.

No.	Question	Answer
1.	<p>Question on liability coverage Arizona Fire Apparatus LLC sells all sorts of fire equipment foams etc and we have an Apparatus Sales Line</p> <p>In your RFP 24-0108 it states the following</p> <p>9.3. Commercial General Liability – Occurrence Form General Aggregate \$2,000,000 Products – Completed Operations Aggregate \$1,000,000 Personal and Advertising Injury \$1,000,000 Each Occurrence \$1,000,000</p> <p>Am I to understand that if AFA receives a contract award from you for let’s say a pail of foam or fire nozzle you will impose a 2million dollar liability contract against that individual product?</p>	<p>These amounts are the minimums of coverage that contracted vendors must procure against claims during the contracted period with the City. It’s insurance coverage to ensure the business is covered for any damage, injury, substandard work, etc. The City doesn’t impose a liability contract. The business/contractor provides the City with their Certificate of Insurance as evidence of the coverage (meeting the limits or more as specified in the solicitation, Section 9.2).</p>
2.	<p>Do you want price catalogs for just the pricing for evaluation items or for any products we provide % off?</p>	<p>Any product catalogs that you’d like to offer to the City of Phoenix.</p>
3.	<p>Instructions state we don’t need to respond to all Categories, how about specific product categories? Can we choose not to price certain items within?</p>	<p>You may choose to respond to as many, or few, categories as you would like. You may even add products that don’t fit into the specific categories listed. Within the</p>

		solicitation's Scope of Work, Section 5.3, the categories are listed. Category 11 is listed as "other", and it's stated that Contractors can provide any other type of product to price that doesn't fit into the other specified categories.
4.	Will the FD require any products to be built or made in the US and if so which product (s)?	This solicitation does not include made in the USA requirements.
5.	Category 2 Extrication / Attack Tools Is there a model number for equivalent purposes for the Hydraulic Spreaders? Is there a specific model of chain or circular saw we can use for equivalency?	<p>Please refer to the Scope of Work, Section 5. Ultimately, we're looking for some comprehensive product discount pricing. On the Pricing Proposal, instructions indicate that this tab will only be used for evaluation purposes. On the "Pricing for Evaluation" tab, there is an "Optional Notes" column where you may indicate the specifics of the product you're offering for evaluation. Please include any additional details there beyond, or in exchange of, the specs noted.</p> <p>Please note: "OR Equivalent" is intended to indicate substitute products of similar or superior function, purpose, design, and/or performance characteristics are accepted. Please use Column G, Optional Notes, on tab 5 "Pricing for Evaluation" to describe in detail the product you are offering, which serves a similar function (as that described in the Product Category, Column C) for evaluation purposes.</p>
6.	Category 7 Foam Is there a specific brand for equivalency for foam? Is the foam fluorine free foam?	Please refer to question 5 answer.
7.	Category 8 Fire Hose Thread type for the hose? I.e. NST, PCT, etc. Is any of this hose low pressure hose? Is all of the North American 1.75", 2" and 2.5" hose Dura Built 800 or equivalency? What model is the 1.75" Snap Tight Hose?	Please refer to question 5 answer.
8.	Category 10 Uniforms	Please refer to question 5 answer.

	Belts say AmerValuLeather LH260. Confirming this is Boston Leather Belts? Hoodies: the part number provided seems to be Galls and the description is Russell but Galls website says they are Champion product. Can you provide correct part numbers for equivalency.	
9.	On page 6 of the RFP under section 2.4 it states the price should be fixed for 290 calendar days. However, on the call it was stated the price should be firm and fixed for the initial year. Can you let me know which is accurate so I can let our legal team know??	Section 2.4 refers to the period of time the quotes or pricing in the offers shall remain valid. Section 7.2, Price, refers to the pricing after the contract has been awarded. <i>* See Changes noted at the top of this document.</i>
10.	I was just reaching out to see if we could possibly get a status update on our application for the Phoenix Fire bid that is due July 5th. We would be more than happy to start working closer with the Phoenix Fire Department to show them what we have to offer as a uniform store. The original email said we should expect a response with login information within 24-48 hours, but I have not received anything since then.	The offer due date is listed within the solicitation's Timeline, Section 1.3. The bids won't be opened until after the due date on *July 5th . Evaluation won't begin until after that time. <i>*The due date for offers has been amended, via Addendum 2, to be July 10, 2024.</i>
11.	In looking at the pricing spreadsheet I am trying to find the area the specifically we can add the Philips portfolio to. Since ALS Monitors and AEDs are not listed according to the RFP. We are in Section 11 RFP 24-0108 Fire Fighting Equipment Pricing excel file, we don't want to add any rows or columns so I am looking for your direction on where we can add our pricing or price file	On the Excel pricing proposal document, please see tab 4, "Add'l Product Categories." That tab is for offerors to provide additional product categories not already part of any core product category noted. You may enter data, such as the Philips portfolio info, into cells highlighted blue.
12.	Price Proposal Page, Category 3. The price per unit cell is protected and pricing cannot be entered. All other categories function fine. Can you send a new page or provide password to unprotect?	An updated Excel document (removing the protection on Category 3) was uploaded to the solicitation website at noon on Monday, June 24, 2024.

13.	Just wanted to ask if there is a possibility of getting an extension for the response deadline. With FYE, and the holiday right after, it may be an issue for our team to respond before the 5 th .	Addendum 2, extending the offer due date, from July 5, 2024 to July 10, 2024, was issued on Monday, June 24, 2024.
14.	What happens to existing contracts that contain items that are also requested on this RFP?	There is no current policy for this. Furthermore, other existing contracts may only be available to select departments.
15.	2.13 - Considering the large quantity of items in this RFP and the need to send multiple emails with attachments, are items A - E all that need to be indicated in subsequent emails? Alternatively, is there a location to upload the large number of price lists and product catalogs?	Noted in the Instructions, Section 2.3, Preparation of Offer, all forms in Submittal Section must be completed and submitted with the offer. And, in Section 2.13, offers must be submitted electronically by email to procurement@phoenix.gov . Sending multiple emails to accommodate file sizes is acceptable. And, no, there is no website in which to upload large price lists and product catalogs. A link to PDF catalog, noting the specific version, would be acceptable.
16.	2.5 & 5.2D - Respecting Phoenix requirements to not permit any exceptions and also the requirement for non-stock items not to exceed 10 business days, if items can't be delivered in 10 days ARO, should those items simply then not be proposed? Based on Phoenix Fire historical personalized requirements for hose, badges, name bars, formal Class A and some uniforms, all of these items will need to be excluded from this process by most if not all bidders.	Items exceeding the 10-day ARO timeframe may be included, but must be notated along with an explanation to be considered.
17.	CATEGORY 1: Firefighting Personal Protective Equipment (PPE): A new contract was recently awarded for Turnouts, does this RFP override the contract?	No, please see question 14.
18.	CATEGORY 7: Firefighting Foam and Fire Suppression Agents: What concentrate percentage for the foams do you desire to be bid?	Please refer to the Scope of Work, Section 5. Ultimately, we're looking for some comprehensive product discount pricing. On the Pricing Proposal, instructions indicate that this tab will only be used for evaluation purposes. On the "Pricing for Evaluation" tab, there is an "Optional

		Notes” column where you may indicate the specifics of the product you’re offering for evaluation. Please include any additional details there beyond, or in exchange of, the specs noted.
19.	<p>CATEGORY 8: Firefighting Hoses and Accessories: Additional information is required to provide an accurate bid. Please provide coupling sizes and thread types. Will the hose be used with low or high pressure nozzles? Are there any other special requirements like labeling or stamping?</p>	<p>Please refer to the Scope of Work, Section 5. Ultimately, we’re looking for some comprehensive product discount pricing. On the Pricing Proposal, instructions indicate that this tab will only be used for evaluation purposes. On the “Pricing for Evaluation” tab, there is an “Optional Notes” column where you may indicate the specifics of the product you’re offering for evaluation. Please include any additional details there beyond, or in exchange of, the specs noted.</p> <p>Specialty requirements are not necessary to include at this time.</p>
20.	What are the specific decoration requirements (such as embroidery, screening, etc.) for uniforms, particularly t-shirts and polos?	Specialty requirements are not necessary to include at this time.
21.	Given the wide range of items available from manufacturers, some of which may align with the needs of the City of Phoenix, is it necessary for offerors to include items in their catalogs that may not be suitable for the City's requirements?	In Section 5, Scope of Work, it indicates that the City of Phoenix is seeking comprehensive catalogs for various Citywide departments. While the Phoenix Fire Department will be a main user of any resultant agreements, all city departments will have access to utilize.
22.	For Categories 1 and 10, could you please provide examples of the types of embellishments that would be considered inclusive of embellishments? This could include embroidery, silk screen, direct to film, or any other type of logo that can be applied to the items.	Please refer to question 5 answer.
23.	<p>In checking the pricing proposal we noticed that there is only 2 Hydraulic tools listed, Combi CT5150 and the Spreader 5250. The complete set consists of Hydraulic SR20 Pump, 2 32' Core hoses, 1 Cutter 5050i, 1 Spreader 5250, 1 Ram 5350 and 1 Ram support.</p>	<p>Please refer to question 5 answer.</p> <p>Also, yes, a price list would be sufficient. Please see Section 4.4 of the solicitation, Catalogs and Price Lists for detailed information.</p>

	If we send in our price list will this be sufficient to fulfill the contract? If not, are we able to change anything on the pricing proposal page (tab 5).	
24.	Holmatro has a yearly price increase in early January. The contract says 2.4 fixed offer price period. This will effect us in January when Holmatro does their yearly price increase.	*Refer to solicitation Changes , noted before the questions/answers above. Also, see solicitation Section 4.4, Catalogs and Price Lists. City's Finance Procurement Division must be informed 60 days in advance of any new price list or catalogs and the respective date(s).
25.	Please provide details specifications for the turnout coats.	Please refer to question 5 answer.
26.	What model Bullard helmet are you looking for?	Please refer to question 5 answer.
27.	Please provide specs for EMS cover pants.	Please refer to question 5 answer.
28.	Rope Edge Protector-Please specify whether you want the Ultra Pro 2 or the Ultra Pro 4.	Please refer to question 5 answer.
29.	Litter Wheel- Do you want this with or without handles?	Please refer to question 5 answer.
30.	Petzl ID Descender: black or yellow?	Please refer to question 5 answer.
31.	Petzl Bod Fast Harness: Please specify whether you would like the Avao or the Astro model? What color? What size?	Please refer to question 5 answer.
32.	Please provide specs for Flight Helmet	Please refer to question 5 answer.
33.	Will you consider biomed recertified with a 12-month warranty?	Please refer to question 5 answer.
34.	How will this stretcher fasten in the ambulance?	Please refer to question 5 answer.
35.	Do you want it to charge while it's fastened?	Please refer to question 5 answer.
36.	If you have an antler system, we need to know if they will mount to the floor or the wall of the unit?	Please refer to question 5 answer.
37.	Do you need any of these accessories: <ul style="list-style-type: none"> • O2 tank holder 	Please refer to question 5 answer.

	<ul style="list-style-type: none"> • O2 take holder with head rest • O2 • XPS Wings • Knee gatch • Directional wheel locks • Sto-net under head end • Pocketed head end storage <p>Stretcher cot base storage tray on the bottom rails</p>	
38.	Please provide specs for pants we are unable to locate the part number listed.	Please refer to question 5 answer.
39.	Can you explain what you're looking for in this section? (Date of catalog issue)	Please review Section 4.4, Catalogs and Price Lists, within the solicitation. The date of catalog represents the edition of the publication (catalog/master manufacturer price list) from which will become the basis of discounts.
40.	Can you please advise what you are looking for? Thanks!	Please refer to the Scope of Work, Section 5. Ultimately, we're looking for some comprehensive product discount pricing. On the Pricing Proposal, instructions indicate that this tab will only be used for evaluation purposes. On the "Pricing for Evaluation" tab, there is an "Optional Notes" column where you may indicate the specifics of the product you're offering for evaluation. Please include any additional details there beyond, or in exchange of, the specs noted.
41.	<p>I am going to submit a Foam Supplier proposal to you on several of our products There are a couple of concerns I have</p> <p>1) Internal Delivery pg 21 para 5.2, sub para b. :Upon request of department the contractor shall provide inside delivery to specific locations at no extra charge....</p> <p>This can prove to be extremely problematic, Foam the way you typically purchase it is in bulk, typically 5 gallon pails on pallets. This means we employ contract shippers such as Fed Ex, UPS, Yellow Freight or the like. We will require specific details and a specific drop location, ie a loading dock, a warehouse</p>	Please see solicitation Section 5.2, General Requirements, D: Orders from the Fire Department shall be after receipt of order (ARO) and delivered to Phoenix Fire Department, Resource Management located at 2625 S. 19th Avenue, Phoenix, AZ 85009.

	<p>floor etc, we need to arrange in advance this location so that the shipper can bring the necessary equipment, a liftgate truck or a forklift truck in order to accommodate your location and capabilities. You cannot expect a 5000gallon shipment to be deposited anywhere in your facility where you chose fit each and every time. See what I am saying we will need clarification on this and specifics on packaging wether they be 5 gallon pails on 32 pail pallets or 256gallon totes or 55 gallon drums...etc etc...</p> <p>What assumptions do I make? Or do I just take exception and let you sort it out?</p>	
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The balance of the specifications and instructions remain the same. Bidder must acknowledge receipt and acceptance of this addendum by signing below and returning the entire addendum with the bid or proposal submittal.

Name of Company: _____

Address: _____

Authorized Signature: _____

Print Name and Title: _____