

ADDENDUM NO. 1

Please make the following changes to the above-referenced solicitation:

1. Delete Section 3.11 – Customer Data and Security in its entirety and replace with the following:

Respondents should consider the security of customer data, including credit card numbers, phone numbers, and any other identifying information, and have methods in place to ensure that customer data is adequately protected. Respondent should submit proof of Payment Card Industry Data Security Standard (PCI DSS) Certification with the Response. The PCI DSS Certification will ensure that the Successful Respondent has all required measures in place to secure customer credit card payments.

2. Delete Exhibit 4 – Small Business Outreach Efforts Forms in its entirety and replace with Exhibit 4 – Small Business Outreach Efforts Forms (Rev. 8/30/24).
3. Delete Exhibit 23 – Projected Ten-Year Gross Sales in its entirety and replace with Exhibit 23 – Projected Ten-Year Gross Sales (Rev. 8/30/24).

QUESTIONS AND ANSWERS:

Note: Spelling, grammar, and punctuation of the questions are shown exactly as submitted by the potential respondents.

No.	Question	Answer
1.	Can you advise how long it takes for a decision to be made after the deadline for submission has passed ?	The City intends to post the Award Recommendation in December 2024. See the Schedule of Events in Section 1.3. All dates are subject to change.
2.	Does Y1 enplanement projection in 2025 in exhibit 23 include T3 enplanements?	Please see Exhibit 23 (Rev. 8/30/24) as amended in this Amendment No. 1. The revised enplanement projections do not include T3.
3.	Is there a reason for no enplanement growth between 2026 and 2027 as they have the same enplanement projection?	Please see Exhibit 23 (Rev. 8/30/24) as amended in this Amendment No. 1.
4.	During the period of new concept construction, does PHX prefer the successful proposer to operate a temporary in line kiosk in front of the RCS location?	No, the Airport does not expect a temporary kiosk to be used during construction.



5.	<p>RCS Section 5.4 Form of Response states, "Forms, exhibits, required submittal documents, financial information, including the Pro Forma, table of contents, tab cover sheets, design renderings, and electronic material boards will not be counted towards the forty-five (45) double-sided or ninety (90) single-sided page limit." Please confirm that the following are classified as "required submittal documents" or "financial information" and, therefore, are not counted toward the page limit:</p> <ul style="list-style-type: none"> a. Tab 1 – Bank Letter b. Tab 1 – Evidence of Insurability c. Tab 1 – Proof of PCI DSS Certification d. Tab 2 – Copy of license/franchise sublease(s) and/or letter of intent from concept owner(s) e. Tab 4 – Proof of PCI DSS Certification f. Tab 6 – Projected Cash Flow from Operations to Cover the Proposed Capital Investment g. Tab 6 – Documentation of Financial Capability to Fund Internally and/or Finance Proposed Capital Investment 	None of the documents listed in this Question No. 5 count toward the page limit.
6.	The term "Successful Respondent" is referenced throughout the RCS and is associated with specific requirements. Please define and/or clarify what is meant by the term "Successful Respondent".	As defined in Section 2.3, Successful Respondent "means an individual, corporation, firm or JV that has been selected by the City to perform services requested by a RCS".
7.	RCS Section 3.1.1 Customer Data and Security states, "The Successful Respondent should submit proof of Payment Card Industry Data Security Standard (PCI DSS) Certification with the response. Please confirm that submission of this certification is not required with the Response and is only a requirement of the Successful Respondent post award.	The City requests that Respondents submit proof of the PCI DSS Certification with their Response. Please see Section 3.11 as amended in this Addendum No. 1.