

## ADDENDUM 2

(please sign and return with the submittal)

### QUESTIONS AND ANSWERS:

Note: Spelling, grammar, and punctuation of the questions are shown exactly as submitted by the potential respondents.

N o.	Question	Answer
1.	Regarding "Contractor must be Data Center certified and licensed" – can you please clarify? Is there a specific certification and license you're requesting the provider to have? From our perspective, this doesn't seem UPS service related, but more IT related surrounding: network, storage, connectivity. We service many of the largest Data Centers in the world.	Response is included under Changes #1 below.
2.	Please confirm that the UPS service provided will be Preventative Maintenance coverage, and not Full-service coverage.	The services are included on sections 3.4 through 3.15 of the Scope of Work.
3.	Regarding some units not being on the floor, can you please offer some more explanation? If not on the floor, are they raised up, are they in a ceiling? Is the location safe for techs to access? We do our best to service all units, but if unsafe, we won't put our FSE's at risk.	Units not installed directly on the floor are mounted using Unistrut or positioned on raised flooring for optimal accessibility and safety. Each unit is carefully located in a designated safe area and undergo routine maintenance.
4.	Regarding 'Performed by Liebert and Eaton factory trained Customer Engineers' – our Field Service Engineers are directly employed by DC Group, they have come from the OEM's, like Liebert and Eaton, and have been factory trained by those companies from their prior employment. When they come to DC Group, they are initially trained in our warehouse on all makes/models and continue extensive training in the field. They are well equipped to work on all makes and models. Does this satisfy that requirement?	Response is included under Changes # 2 below.
5.	Can freight charges for parts purchased be billed?	Freight is included per Section Special Terms and Conditions, Sections 5.2 Free on Board, Prices quoted shall be FOB destination and delivered, as required, to the following point(s): various locations, contractor shall verify purchase order for delivery destination.



6.	Can travel time be billed?	Per Special Terms and Conditions, Section 5.20 Miscellaneous Fees, Labor rates (Shop and On-site) shall be charged as a flat hourly rate and are allowed only in performance of services under this agreement. Travel hours and other incidental fees will not be permitted under this agreement. Labor hours will be from "check-in" to "check-out" at the worksite.
7.	Is a 4 hr. onsite emergency response time acceptable?	No, emergency response time is 2 hours per Section 3.8 Part B of the Scope of Work.
8.	Are all parts, labor, freight associated with emergency service billable?	Emergency services are billed at a flat rate, price schedule, Exhibit B, Group II. All parts and labor shall be billed according to the price schedule, Exhibit B, Group III.
9.	Can we provide a maximum markup % on cost for parts, batteries, and new UPS vs. a % discount off list? There are a multitude of parts, manufacturers, etc. so a % markup on cost would provide a better more cost-effective option for the city vs. a % off list.	No.
10	For PM pricing, the unit cost is going to be the cost per visit, correct?	The cost is per each Preventative Maintenance completed.
11	For the PM's is there going to be a set schedule or the city will request PM's when needed at the rates provided?	Departments maintain preventive maintenance schedules for their equipment and will coordinate maintenance requests with the awarded contractor. P.M.s are scheduled as needed by department, in accordance with Scope of Work, 3.5.
12	For the PM's are all units at a facility on the same schedule so multiple units can have inspections completed per visit or are they on different schedules where multiple visits may be required.	The maintenance schedules for each unit are managed by the respective departments, and they will coordinate with the awarded vendor to ensure that inspections are aligned and completed as efficiently as possible. When necessary, multiple visits may be arranged depending on the maintenance schedules of the individual units.
13	How long will the agreement be awarded for? 5 Years?	The term of contract is found on section 5.1 and it will be 5 years.



14	<p>Can we get accurate Battery Information for the UPS that are 30kVA and higher?</p> <ul style="list-style-type: none"><li>•There are a few units on their list that show battery information, but the rest do not.</li><li>•We don't need the model # or serial #.</li><li>•We just need to know how many battery strings are connected to each UPS and how many battery jars there are in each string.</li><li>•That way we can calculate a cell count and provide a more competitive price.</li></ul>	Due to time restraints, it is not possible to add each UPS units Battery information. Response is included under Changes 3 for battery information.																																																																																															
15	<p><b>Question:</b> Are the items below UPS or Batteries?</p> <table><tr><th><u>Group</u></th><th><u>Site Ref</u></th><th><u>Name</u></th><th><u>Address</u></th><th><u>Bldg.</u></th><th><u>Manuf.</u></th><th><u>kVA</u></th><th><u>M/N</u></th></tr><tr><td>Water Services</td><td>DVW TP</td><td>Deer Valley WTP</td><td>3030 W Dunlap Phoenix, AZ 85051</td><td>Chlor Dioxide Control Panels</td><td>Sola</td><td>10A MP</td><td>SDJ8 50</td></tr><tr><td>Water Services</td><td>DVW TP</td><td>Deer Valley WTP</td><td>3030 W Dunlap Phoenix, AZ 85051</td><td>Chlor Dioxide Control Panels</td><td>Sola</td><td>10A MP</td><td>SDJ8 50</td></tr></table> <p><b>Answer:</b> These are UPS units.</p>							<u>Group</u>	<u>Site Ref</u>	<u>Name</u>	<u>Address</u>	<u>Bldg.</u>	<u>Manuf.</u>	<u>kVA</u>	<u>M/N</u>	Water Services	DVW TP	Deer Valley WTP	3030 W Dunlap Phoenix, AZ 85051	Chlor Dioxide Control Panels	Sola	10A MP	SDJ8 50	Water Services	DVW TP	Deer Valley WTP	3030 W Dunlap Phoenix, AZ 85051	Chlor Dioxide Control Panels	Sola	10A MP	SDJ8 50																																																																		
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## CHANGES

**Please make the following changes to the above-referenced solicitation:**

1. Section 2, Instructions, Subsection 2.16, Item C and Section 3, Scope of Work, Subsection 3.5, Item B are deleted.
2. Section 3, Scope of Work, Subsection 3.6, Item O, is amended to read:  
  
“Performed by technicians who are trained to service and maintain Liebert and Eaton uninterruptible power supply (UPS) units.”
3. Exhibit A Preventive Maintenance Locations is deleted in its entirety and replaced by Exhibit A Preventive Maintenance Locations which deletes Water Service Locations, Item Number 94 through 107, adds kVA specifications for Fire-Critical Units Item Numbers 10 through 13 and adds “Battery Information” tab.
4. Standard Terms and Conditions 4.3, Subsection F. Compliance with Laws, is amended to read:  
Contractor agrees to fully observe and comply with all applicable Federal, State and local laws, regulations, standards, codes and ordinances when performing under this Contract regardless of whether they are being referred to by the City. Contractor agrees to permit City inspection of Contractor’s business records, including personnel records to verify any such compliance. Because the contractor will be acting as an independent contractor, the City assumes no responsibility for the Contractor’s acts. Contractor shall comply with the provisions of the Supplemental Terms and Conditions to All Airport Agreements attached, marked **Exhibit C**, and incorporated herein by this reference.

The balance of the specifications and instructions remain the same. Bidder must acknowledge receipt and acceptance of this addendum by signing below and returning the entire addendum with the bid or proposal submittal.

Name of Company: \_\_\_\_\_

Address: \_\_\_\_\_

Authorized Signature: \_\_\_\_\_

Print Name and Title: \_\_\_\_\_