



City of Phoenix

FINANCE DEPARTMENT • PROCUREMENT DIVISION

PUBLIC NOTICE OF AWARD RECOMMENDATION

AWARD NOTICE DATE: May 8, 2025

SOLICITATION: RFQu 25-0572 Professional Development and Training Services

SOLICITATION DEADLINE: February 21, 2025

Recommendation

Offers in response to the above referenced solicitation have been evaluated. Procurement recommends multiple awards as reflected in Attachment A.

Note: The City is finalizing negotiations and a revised Attachment A will be uploaded when negotiations are completed.

Evaluation

The offers were evaluated based on business history, experience, capacity, experience, expertise, references, and responsiveness to the specifications and terms and conditions, and responsibility to provide the required services.

Procurement File

The procurement file for this solicitation is available as of the date of this notice by contacting the procurement officer listed below.

Transparency Policy

As set forth in the solicitation's requirements, offerors are reminded that the City's Transparency Policy, governing communications between offerors and their representatives, is in effect through the date of City Council Award, estimated to occur May 21, 2025. Offerors wishing to communicate with members of the City Council or other city executives regarding this solicitation shall direct all such requests through the Procurement Officer below.

Procurement Officer

Margie Vasquez
Margie.Vasquez@phoenix.gov

RFQu 25-0572 Professional Development and Training Services

Notice: The City intends to award a total of 58 contracts. The City is in negotiations with 3 Vendors. A separate council action will be requested in June for the remaining awards.

Council Date: May 21st

Award recommendations for the following 55 vendors:

- | | |
|------------------------------------------------------------------|-----------------------------------------------------------------------|
| 1. Accelerated Team Dynamics, LLC | 29. Karcsay Consulting Group, LLC |
| 2. Accenture LLP | 30. Lead Strong Inc. |
| 3. Aguiar Professional Training LLC | 31. Looking Forward Consulting, LLC Looking Forward Consulting |
| 4. Allen Physicians, PLLC | 32. MentorSource Training Corporation dba Workplace Safety Specialist |
| 5. ARG Coaching & Consulting Group LLC | 33. Michael Dickerson dba Dickerson Consulting Group, LLC |
| 6. Axis Culture Group | 34. New Horizons Learning, LLC dba New Horizons |
| 7. Beyond Spiritual Healing LLC DBA Happiness Matters, LLC | 35. Nicole Marie Lance dba Lance Strategies, LLC |
| 8. Blanchard Training and Development, Inc. dba Blanchard | 36. Nextec Inc. |
| 9. Builled Corporation | 37. Novus Origo Inc |
| 10. California Creative Solutions, Inc. dba CCS Learning Academy | 38. People Factor LLC |
| 11. Career Connectors Network Inc dba Career Connectors | 39. Ponder Diversity Group LLC |
| 12. Christine R Molina dba Heartfelt Workforce LLC | 40. Raftelis Financial Consultants, Inc. |
| 13. Corrin & King Business Strategies | 41. Right Management LLC |
| 14. Deborah Adaugo Watts dba Global Village Campus LLC | 42. Samira B Cook dba Purposeful World Strategies |
| 15. Deborah Ostreicher dba Distinguished Communications | 43. Scholastic Inc. |
| 16. Dougherty, Inc. dba Dougherty, Inc. Facilitation & Training | 44. SDS Global Enterprises, Inc. |
| 17. Dr. Karen Jacobson dba Dr. Karen Jacobson Enterprises, LLC | 45. Setanta Inc. dba Setanta Inc. dba The Carrie KC West Group |
| 18. Dr. Maria Church International LLC | 46. Sheila E. Murphy dba Sheila Murphy, LLC |
| 19. Dwayne Whitehead dba The Whitehead Group LLC | 47. SNVA LLC |
| 20. Earnest Sears Jr SOS Technology LLC dba SOS Consulting | 48. Steven Jordan dba Dr. J Enterprises LLC |
| 21. EQ Inspirations | 49. TBD Solutions Inc |
| 22. GainShare Inc. dba Interface Technical Training | 50. The Lind Group LLC |
| 23. Gerald Taylor dba The Performance Management Group LLC | 51. The Pivotal Group Consultants Inc. |
| 24. Holliday Kenning, Inc. | 52. Tracy Lenartz dba Lenartz Consulting, LLC |
| 25. Innovations in Training, Inc. | 53. Trujillo Consulting Services, LLC. |
| 26. International Futures LLC | 54. Wellington Consulting Group, LTD |
| 27. Jacqueline Starks – Jacque of All TradeZ | 55. Ziksana Consulting Inc. |
| 28. John M. Bernard LLC | |

Council Date: June 2025

Pending successful negotiations, the City intends to award a contract to the following vendors:

1. Baker Tilly Advisory Group Parent, LP dba Baker Tilly Advisory Group, LP
2. Emergenetics International
3. Franklin Covey Client Sales, Inc. dba Franklin Covey