



SOLICITATION ADDENDUM

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Solicitation Due Date: July 31, 2020, 3:00 p.m. Local Time

CITY OF PHOENIX
Housing Department
251 W. Washington Street
4th Floor
Phoenix, AZ 85003

Solicitation Name: Motel and Hotel for Temporarily Displaced Residents

The following questions from potential bidders and the City's answers are made and now incorporated as part of this Solicitation:

Question 1. Seasonal. As you know, Phoenix is a seasonal city where our rates fluctuate between \$69.00 to \$299.00. Will you accept seasonal rates?

Answer: If your company feels the need to charge different rates for different seasons and days of the week, print additional Rate Schedules and you may submit them provided that you mark clearly the months and/or days they are applicable.

Question 2. How do you handle yearly increases? Do you want me to give you rates per year?

Answer: Currently the RFP says, "All prices offered shall be firm and fixed for the entire term of the contract." We would want you to take that in mind when submitting. We prefer it this way but if this is a deal breaker we can allow rate changes with justification.

Question 3. How many people are in a given rooms normally?

Answer: This would go by whatever rules you currently have in place.

Question 4. Will the guest provide us an incidental payment?

Answer: Yes, the guest will be responsible for all incidentals unless we have prearranged for particular items.

Question 5. We do not have rooms with 2 queens but rooms with 2 doubles. Are you ok with that?

Answer: Yes, but cross out queens and put doubles on the rate sheet.

Question 6. Can we offer limited housekeeping for weekly and monthly rates?

Answer: Yes, limit housekeeping for weekly and monthly stays is acceptable.

The balance of the specifications and instructions remain the same. Bidder must acknowledge receipt and acceptance of this addendum by returning the entire signed addendum with the proposal submittal.

Name of Company: _____

Address: _____

Authorized Signature: _____

Print Name and Title: _____