



SOLICITATION ADDENDUM

Solicitation Number: IFB 22-FSD-005 (KP) Addendum #1 Page 1 of 7

Solicitation Due Date: Wednesday, April 14, 2021 1:00 p.m. Local Time

CITY OF PHOENIX
Procurement Division
200 W. Washington Street
7th Floor
Phoenix, AZ 85003
Phone: (602) 256-5634

ORIGINAL AND AFTERMARKET REFUSE TRUCK PARTS

DELETE AND REPLACE:

SECTION III – SPECIAL TERMS AND CONDITIONS

Delete Item 21, in its entirety, and replace with the following:

WARRANTY: All equipment supplied under this contract shall be fully guaranteed by the contractor for a minimum period of 12 months from the date of acceptance by the City. Any defects of design, workmanship, or materials that would result in non-compliance with the contract specifications shall be fully corrected by the contractor without cost to the City.

SECTION VI – SUBMITTALS

Delete SECTION VI – SUBMITTALS, in its entirety, and replace with SECTION VI – REVISED SUBMITTALS

QUESTIONS:

Question 1:

On pages 39 and 40, regarding pricing we would appreciate clarification. Is it possible to bid some, but not all items for any listed manufacturer? For example: could we submit pricing for some of the Heil parts listed, but not all of the Heil parts listed?

Response 1:

Offerors may enter pricing on select parts for any listed manufacturer(s). Enter the words “No Bid” in the Price Each box for any parts where pricing will not be provided.

Question 2:

Can you tell me if Heat Transfer Services (Radiator Repair/Coolers, etc.). Are these services included?

Response 2:

No, these services are not included in this solicitation.

Question 3:

While filling out Section VI (submittal spreadsheet) I have come across a number of obsolete part numbers, part numbers that have been changed by Heil and part numbers that appear to be those utilized by aftermarket providers. My question is how should I proceed with completing this submittal and/or would you like me to provide you with current OEM information?

Response 3:

The part numbers on the list were previously purchased and provided by various refuse vendors. If the part number(s) cannot be cross referenced to a new/other part number, enter “No Bid” or “Not Valid” in the Price Each box for that part(s). Any part number(s) that can be cross referenced to another part number, Offeror may note the new/other part number to the right of the Price Each box for that part.

Question 4:

In section VI, the Submittal Spreadsheet, for the NewWay Parts list the following part numbers do not come up as good numbers, could you please verify the numbers as being NewWay.

NWY0630108, SWITCH, PROX TAILGATE

NWY1137937, TUBE HYDRAULIC (has too many digits, should only have six (6) digits.

Note that NWY117195 is the same as NWY100916

Response 4:



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The part numbers on the list were previously purchased and provided by various refuse vendors. If the part number(s) cannot be cross referenced to a new/other part number, enter "No Bid" or "Not Valid" in the Price Each box for that part. Any part number(s) that can be cross referenced to another part number, Offeror may note the new/other part number to the right of the Price Each box for that part.

Question 5:

If we are unable to bid on everything in a particular group then we should not submit bid for anything in that group?

Response 5:

Offerors may enter pricing on select parts for any listed manufacturer(s). Enter the words "No Bid" in the Price Each box for any parts where pricing will not be provided.

Question 6:

In Section VI, Submittal Spreadsheet on pages 1 and 2 for the Wayne parts list, the following part numbers are listed:

WAY1632100OA

WAY1632100OANEW

WAY1632100OANEW3

What number should be bid as it appears to be the same number listed 3 ways.

In Section VI, Submittal Spreadsheet on page 1, the following part number (WAY13062) is not a good part number, could you verify the part number and description?

Section VI, Submittal Spreadsheet on page 3 the following part number (WAY3654301ABSSK) is not a good part number.

Section VI, Submittal Spreadsheet on page 2, PN# WAY49002 is not a good part number, could you verify the number and description?

Section VI, Submittal Spreadsheet, on page 4, PN# 510011016DS, could you verify the number and description?

Section VI, Submittal Spreadsheet, on page 4 could you verify the following part numbers and descriptions:

WAY545543002RK

WAY545543002SK

Section VI, Submittal Spreadsheet on pages 4 and 5, could you verify the following part numbers and descriptions:

WAY98001R

WAY89002R

WAY98003

WAY98003R

WAY98004

WAYL40039117

WAYS5SVLCDBRKT

WAYSQE1

Response 6:

The part numbers on the list were previously purchased and provided by various refuse vendors. If the part number(s) cannot be cross referenced to a new/other part number, enter "No Bid" or "Not Valid" in the Price Each box for that part. Any part number(s) that can be cross referenced to another part number, Offeror may note the new/other part number to the right of the Price Each box for that part.



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Question 7:

On the NewWay parts list in Section VI, Submittal Spreadsheet, on page 1 could you verify the following part numbers and descriptions and they do not come up in NewWay parts system:

NWY 0630108

NWY1137937

Response 7:

The part numbers on the list were previously purchased and provided by various refuse vendors. If the part number(s) cannot be cross referenced to a new/other part number, enter "No Bid" or "Not Valid" in the Price Each box for that part. Any part number(s) that can be cross referenced to another part number, Offeror may note the new/other part number to the right of the Price Each box for that part.

Question 8:

Page 27, Item 13

COOPERATIVE AGREEMENT: In addition to the City and with approval of the Contractor, this contract may be extended for use by other municipalities and government agencies in the State of Arizona.

INQUIRY:

1) Because this is FOB pricing we request a statement be added to the submittal acknowledging different cost for cooperative purchase based on different shipping locations.

Response 8:

Additional cooperative language will not be added to this solicitation.

Question 9:

Page 28, Item 21 And Page 35, Item 3

WARRANTY: All equipment supplied under this contract shall be fully guaranteed by the contractor for a minimum period of 12 months from the date of acceptance by the City. Any defects of design, workmanship, or materials that would result in non-compliance with the contract specifications shall be fully corrected by the contractor (including parts and labor) without cost to the City.

INQUIRY:

1) This statement does not address wear items that may have less than a 1-year warranty from the manufacturer. We request clarification or revision to address wear items.

2) We request clarification on "including parts and labor" since this is a parts only contract.

Response 9:

Parts considered to be wear items by the manufacturer will be warrantied for the full manufacturer warranty available. Refer to DELETE AND REPLACE section of this addendum.

Question 10:

Page 29, Item 24

PARTS EXCHANGE – AUTO STORES: Contractor expressly agrees to exchange on an equal dollar basis all unused parts of the same manufacturer and brand within one year of purchase. Parts to be exchanged will be those parts which have become obsolete to the City. The Deputy Finance Director or Department Director, Procurement Division will be the sole judge of obsolescence.

INQUIRY:

1) Please clarify guidelines and qualifications the City considers for obsolescence.

Response 10:

Parts that become obsolete to the City are those that are no longer used or out of date.



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Question 11:

Page 29, Items 26 & 27

REPAIR AND REPLACEMENT PARTS GUARANTEE: Following the expiration of any express or implied warranty applicable to those goods, furnished to the City under this contract, Contractor agrees to supply the City (as well as its agents, representatives, Contractors, and hires) with in-stock repair and replacement parts carrying a full manufacturer's warranty at a cost that shall not exceed the cost it would charge if it were contracted to service or install those repair and replacement parts.

INQUIRY:

1) Please clarify the contract language of Original and Aftermarket Parts vs Repair and Replacement parts. Perhaps provide an example to support the clarification? Is this intended to tie the pricing to that offered under current service contracts?

Response 11:

This solicitation is separate from any current City contracts, including contracts for services. Parts pricing offered in response to this solicitation will not exceed the cost that the Contractor would charge for the part(s) if Contractor was contracted to service or install the parts.

Question 12:

REPLACEMENT PARTS AVAILABILITY: A response to this solicitation shall constitute a guarantee by the Contractor that a stock of replacement parts for the specified equipment is locally available. Captive parts must be available within 48 hours following the placement of an order. Contractor shall provide parts delivery, to include deliveries on Saturday. If special handling and/or freight are required, the Contractor will assume all charges.

INQUIRY:

1) Please provide definition of "captive" parts.
2) Please clarify availability and special handling charges. On page 34, Item 2.A it states "The Vendor will make available or deliver all orders within one week of the receipt of order. Also in that section it speaks to "excluding weekend deliveries" and reimbursement with pre-approval for special handling.

Response 12:

Captive parts are Original Equipment Manufacturer parts that do not have an equivalent aftermarket part available. Captive parts must be made available within 48 hours. All other parts must be available or delivered within one week of receipt of order. The Contractor will assume all special handling and/or freight charges necessary to meet these availability/delivery timelines. If the City authorizes special handling and/or freight charges, the charges must be pre-approved. Saturday delivery is not required, only deliveries Monday through Friday are required.

Question 13:

Page 34, Item 1 -

INTRODUCTION

The vendors under this contract shall provide Original Equipment Manufacturer (OEM) or aftermarket replacement parts and accessories for the City's refuse collection trucks.

Refuse models include, but are not limited to: McNeilus; Scorpion; NewWay; Wayne; Heil & Rapid Rail; Amrep; & Leach. These parts and accessories shall be supplied on an "as needed" / "if needed" basis, according to the requirements contained herein.

INQUIRY:

1) McNeilus and Leach are included in the list of manufacturers that will be covered under this contract in the solicitation, however the spreadsheet DOES NOT provide parts lists for McNeilus or Leach. Please clarify.

Response 13:

A list of parts will not be provided for McNeilus or Leach. Offeror may provide a discount percentage for these manufacturers in Section VI – Submittals.



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Question 14:

Page 35, Item 3

WARRANTY REQUIREMENTS

Vendor will guarantee all products supplied under this contract for a minimum period of twelve (12) months against defects in material and workmanship.

INQUIRY:

- 1) As noted above this does not address wear items that may have less than a 1-year warranty from the manufacturer. We request clarification or revision to address wear items.
- 2) We request clarification on "including parts and labor" since this is a parts only contract.
- 3) We request language be included to note all products having been properly installed and operated by city personnel.

Response 14:

Parts considered to be wear items by the manufacturer will be warrantied for the full manufacturer warranty available. Manufacturer denial of a warranty claim due to improper install or operation shall be noted in the reasoning for warranty denial.

Question 15:

Freight charges, restocking fees from manufacturer, process and handling to include parts and labor will be the responsibility of the Vendor.

INQUIRY:

- 1) We request clarification by adding a statement that this is the case for an approved warranty claim. Should the warranty claim be denied, these charges are the responsibility of the City.

Response 15:

Vendors have frequent incoming and outgoing shipments to their suppliers where they add on any new or warranty returns. These charges will be the responsibility of the vendor for warranties that are approved or denied.

Question 16:

Vendor shall issue a credit memo to the City of Phoenix Auto Stores for failed products. Exact replacement parts may be accepted under this contract. If an exact part is not available, credit is expected.

INQUIRY:

- 1) We request failed products be noted specifically as a warrantable failure.

Response 16:

Vendor shall issue a credit memo to the City of Phoenix Auto Stores for failed products within the manufacturer's warranty period and terms.

Question 17:

All merchandise involved in warranty claims will be picked up from City locations by the Vendor on a weekly basis. Warranty claims must be processed within three (3) weeks of pick up.

INQUIRY:

- 1) Because some warranty claims require parts be returned to the manufacturer for inspection, we request this be extended to 6 weeks or allow for an extension with written notice to the city.

Response 17:

If warranty claims pick up is expected to exceed 3 weeks for a claim, vendor will email the authorized city representative.

Question 18:

All Vendor disputed warranty claims will be brought to the attention of the Fleet Services Division's Warranty Department within that same three (3) week period in writing. If the claim is not disputed in the allotted time period, the claim shall be deemed approved and payable to the City.

INQUIRY:

- 1) We request the same as stated above, extension to 6 weeks or allow for an extension with written notice to the city.



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Response 18:

If warranty claims pick up is expected to exceed 3 weeks for a claim, vendor will email the authorized city representative.

Question 19:

Page 36, Item 5

SPECIFIC PARTS DESCRIPTION

Unless otherwise indicated, no substitutions or alternate product lines are permitted for parts offered under this contract. For those products where an equivalent is acceptable, the Vendor must contact an authorized representative by email, supply technical specifications and product literature proving the equivalency of the offered brand and manufacturer and receive emailed reply authorization.

INQUIRY:

1) Please clarify this paragraph. Because this contract is for OEM OR Aftermarket parts is it intended that this describes the process for equivalent or AFTERMARKET? The language seems to indicate that any part that is not OEM requires approval for all non OEM parts. Is the "authorized representative" a city representative or an original manufacturer representative?

Response 19:

Aftermarket parts are authorized under this solicitation. If the vendor offers "Aftermarket" replacements, indicate the aftermarket part number to the right of the Price Each box on the Section VI – Submittal Spreadsheet. Authorized representative is an authorized city representative.

Question 20:

Page 37, Item 10

PRICING

The City shall provide a spreadsheet (See Section VI – Submittals Spreadsheet) of specific parts currently used. The Vendor will complete the spreadsheet in its entirety for the manufacturer(s) the Vendor supports. Pricing will reflect the contracted rate and discounts set forth by the Vendor. This shall be mandatory for Vendor to do business with the City.

INQUIRY:

1) Is it possible to bid some, but not all items for any listed manufacturer? For example: could we submit pricing for some of the Heil parts listed, but not all of the Heil parts listed?? The language of "in its entirety" is what prompts the question.

Response 20:

Offerors may enter pricing on select parts for any listed manufacturer(s). Enter the words "No Bid" in the Price Each box for any parts where pricing will not be provided.

Question 21:

Page 39, Item 3.1

CATALOGS AND PRICE LISTS:

Contractor must provide with its submittal the date of the current manufacturer's price list, and must identify the catalog that will be in effect at the commencement of the contract and from which the discounts offered will be evaluated.

INQUIRY:

1) It does not appear there is a place in the submittal or on the spreadsheet for this catalog and date information.

Response 21:

See REVISED SECTION VI - SUBMITTALS



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Question 22:

Page 40, Item 5

DISCOUNT FROM LIST and REQUIRED PARTS PRICE

INQUIRY:

1) Please clarify if the pricing completed on the spreadsheet is to reflect / include the discount from list?

Response 22:

Pricing on the spreadsheet should reflect the discount.

The balance of the specifications and instructions remain the same. Interested parties must acknowledge receipt and acceptance of this addendum by returning the entire addendum with the inquiry.

Name of Company: _____

Address: _____

Authorized Signature: _____

Print Name and Title: _____