



## SOLICITATION ADDENDUM

Solicitation Number: ITS RFP 22-001 (RX) Addendum #2 Page 1 of 2

Solicitation Due Date: September 7, 2021, 3:00 p.m. Local AZ Time

**CITY OF PHOENIX**  
Information Technology  
Services  
251 W. Washington Street  
6<sup>th</sup> Floor  
Phoenix, AZ 85003

### Disaster Recovery as a Service (DRaaS) – Requirements Contract

Please make the following changes to the above-referenced solicitation:

#### **REPLACE:**

- **Section I – Instructions, Item 12.2 – Offer Format, subsection 2.6.7. to read:**

#### **2.6.7. Pricing (Proposal Section 7)**

For Proposal Section 7, electronic pricing submissions must be contained within a separate folder structure.

Proposal Section 7 must include the following:

- A completed Attachment C, Pricing Template, in its original Microsoft Excel Format.
  - The Excel spreadsheet must be submitted unlocked and without password protection. All fields must be completed.
  - Pricing must be for a fully managed DRaaS system which includes detailed, line item, unit-based pricing (e.g., price per VM, per GB storage, fee for managed services, etc.) valid for the **initial four (4)-year** term of the contract in the event the City DR application services grow/change.

- **Section V – Scope of Work, Item 5.3 – Pricing**

#### **5.3. Pricing**

The City of Phoenix prefers granular, transparent pricing. Responses must include detailed, line item, unit-based pricing (e.g., price per VM, per GB storage, fee for managed services, etc.). Offerors should submit Attachment C, Pricing Template, that outlines the costs for prework, base implementation, DR Plan and Runbook creation, Ongoing Operational Support, Recovery Location Costs, IT Resilience Orchestration Costs, Monthly Recurring Compute Costs, Monthly Recurring Storage Costs, Monthly Recurring Network Costs, Exercises, Declaration: Potential Failover and Failback costs, and Exit Costs.

The City of Phoenix requires **an initial term of four-years with up to six additional years, increments of two-years (maximum aggregate term ten-years)**. Line item, unit-based pricing provided must not increase during the **initial** term of the contract. If servers are added or removed during the **initial four-year** term of the contract, the pricing provided shall be used to determine the adjusted rate.

Additional instructions related to pricing are provided in Attachment C, Pricing Template.



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- **Attachment C**

The original Attachment C issued with the RFP has been withdrawn and replaced with **Attachment C\_v2**.

(The revised workbook can be obtained at <https://solicitations.phoenix.gov/Solicitations/Details/1027>)

The balance of the specifications and instructions remain the same. Offerors must acknowledge receipt and acceptance of this addendum by returning the entire addendum signed with the bid or proposal submittal.

Name of Company: \_\_\_\_\_

Address: \_\_\_\_\_

Authorized Signature: \_\_\_\_\_

Print Name and Title: \_\_\_\_\_