



**City of Phoenix**  
AVIATION DEPARTMENT  
CONTRACTS AND SERVICES DIVISION

**Request for Proposal (RFP)  
Air Service Development Consulting Services  
AVN RFP 22-004 (NS)**

**PUBLIC NOTICE OF AWARD RECOMMENDATION  
March 14, 2022**

**Recommendation:**

The City of Phoenix Aviation Department recommends awarding the Air Service Development Consulting Services contract to the following Proposer:

**Arthur D. Little, LLC**

**Evaluation Criteria:**

The proposals were evaluated based on Qualifications and Experience of Firm; Qualifications and Experience and Accessibility and Availability of Primary Consultant and Key Personnel; Method of Approach to Data, Research, and Data Analysis; Method of Approach to Legislative, Regulatory, and Industry Analysis; Presentation Skills and Samples; and Fee Schedule.

**Procurement File:**

The procurement file for this solicitation is available upon request as of the date of this notice and may be viewed at the Aviation Department / Contracts and Services Division. Contact the Procurement Officer below to access this file.

**Solicitation Transparency Policy:**

As set forth in the solicitation's requirements, Respondents are reminded that the City's Solicitation Transparency Policy is in effect through the date of City Council Award. Respondents and/or their representatives wishing to communicate with members of the City Council or other City executives regarding this solicitation shall direct all such requests through the Procurement Officer below.

**Procurement Officer:**

Nichol Shrum  
[nichol.shrum@phoenix.gov](mailto:nichol.shrum@phoenix.gov)

